

**Required Report:** Required - Public Distribution

**Date:** December 26, 2023

**Report Number:** TW2023-0060

## **Report Name:** Exporter Guide

**Country:** Taiwan

**Post:** Taipei ATO

**Report Category:** Exporter Guide

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### **Report Highlights:**

As the US' sixth-largest export market for food and agricultural products, Taiwan imported a record-high US \$4.4 billion of food and agricultural products from the US in 2022. These high-in-demand products include beef, poultry, dairy, fruits, tree nuts, and vegetables. The island is highly dependent on agricultural imports due to its insufficient farmland. Pairs with the fact that it has one of the highest disposable incomes in north Asia, the local consumers are actively seeking out high-end and exotic products and experiences, which makes Taiwan a land full of opportunities. This report is a practical guide for U.S. food exporters who are interested in exploring the Taiwan market, which has now fully opened its border for overseas travel.

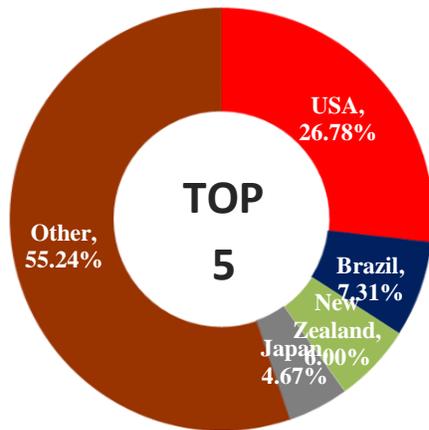
## TAIWAN FACT SHEET

### Executive Summary

Though it only has a population of 23.26 million, Taiwan is the United States' sixth largest trading partner in agricultural goods and fifth largest overall U.S. trading partner. In 2022, the US exported \$4.4 billion in agricultural and related products to Taiwan, which accounted for 22.76 percent of the island's total import market, making the United States the leading foreign supplier.

### Imports of Consumer-Oriented Products

In 2022, Taiwan imported \$2.2 billion consumer-oriented agricultural products from the US, which grew a whopping 14.65 percent from last year. Highest categories include beef, fruit, poultry, dairy and non-alcoholic beverages.



### Food Processing Industry

The food processing industry is composed of 7,601 manufacturers that produced almost \$22 billion of processed food and beverages in 2022. This production accounts for approximately 4.3 percent of the total manufacturing value of Taiwan. Consumers' preference for convenience and a growing interest in food health and safety have influenced the industry to develop easy-to-prepare meals, healthier options, clean labels, and other initiatives.

### Food Retail Industry

Taiwan's food and beverage retail sales reached \$9.9 billion in 2022, which decreased 0.3 percent from last year. Taiwan has the second highest density of convenience stores with over 10,000 stores island wide. E-retail is also booming with supermarkets collaborating with food delivery services such as UberEats to deliver fresh food and agricultural products.

### Food Service Industry

2022 foodservice revenue in Taiwan grew 2.5 percent to \$28.5 billion after the dine-in ban was lifted in December 2021

## QUICK FACT

### 2022 Consumer-Oriented Products Imported from U.S.

\$2.2 billion

### Products with Potential Growth in Host Market

Beef	Poultry
Milk & Cheese	Fresh Fruit
Tree Nuts	Fresh Vegetables
Seafood	Pet Food
Plant Protein	Coffee, Roasted

### 2022 Food Industry by Channel (Billions USD)

Food and Agricultural Imports	\$8.8
Food and Agricultural Exports	\$3.7
Food Industry Output	\$22.7
Retail	\$9.9
Food Service	\$28.5

Population (millions): 23.26

GDP (Billions USD): 752

GDP Per Capita (USD): 32,625

2022 Real GDP Growth: 0.8%

Exchange rate: 1 USD = 31.48

Source: Department of Statistics, Taiwan Ministry of Economic Affairs

## SWOT

Strength	Weakness
United States is the market leader in consumer-oriented products, which continue to show robust growth.	Many U.S. companies are unwilling to provide low volume, consolidated shipments of high-value products.
Opportunity	Threat
There is increasing growth of fast-food chains and casual dining restaurants, boosting consumption of food ingredients.	The low-tariff advantage from those competitors signing potential FTAs with Taiwan could dampen importers' interest in purchasing U.S. products in the future.

## I. Market Overview

### Agricultural Trade

Taiwan's dependence on food and agricultural product imports is expected to continue to remain steady or grow due to its limited arable land and small agricultural sector. Taiwan imported record-high US \$4.4 billion of food and agricultural products from the US in 2022, which represents almost 23 percent of Taiwan's total agriculture import market, making it the sixth largest agricultural export partner to the US. Top products exported from the US to Taiwan include high-valued consumer oriented agricultural commodities such as beef, fresh fruit, poultry, eggs, dairy, tree nuts, coffee, and processed foods. Taiwan relies on imports of essential agricultural commodities for food and feed purposes. The US is viewed as a provider of high-quality, safe products and is currently the largest supplier of many consumer food products to Taiwan.

2022 Taiwan Imports of Agricultural and Related Products				
Ranking	Country	Amount (US \$ Billion)	Market Share (percent)	Key Consumer Products
1	US	4.65	22.76	Beef, chicken, vegetables, fruits, pet food, dairy
2	China	1.39	6.81	Lumber, vegetables, seafood
3	Brazil	1.30	6.37	Coffee, seafood, dairy, juice, tree nuts
4	Japan	1.07	5.25	Seafood, sauces, beef, baked goods, spirits
5	New Zealand	1.05	5.13	Dairy, beef, fruits, sheep

### Demographics

In 2022, Taiwan had a population of 23.26 million people concentrated in highly urban areas along the west coast abutting island-long mountain ranges. It had the lowest fertility rate in the world at 1.08 percent with a record-low number of births at 138,986 and a record-high number of deaths at 207,230. From January to November 2023, there were 215,846 newly registered pets and only 123,992 newborns.

Taiwan is also a rapidly aging society. As of November 2023, 18 percent of the population was over the age of 65. These two phenomena have caused changes in societal structure, such as increasing female participation in the workforce, childless couples, and a decline in multigenerational families.

Consumption patterns have also changed to reflect these trends, with growth in the number of people frequenting restaurants, consuming prepared foods, and eating healthier foods to extend the quality of life.

Year	Birth Count	Population Growth (percent)
2022	138,986	-2.93
2021	153,820	-1.27
2020	165,249	-0.34
2019	177,767	0.06
2018	181,601	0.37

Year	Number of People over 65	Percentage of Population
2022	4,085,793	17.56
2021	3,939,033	16.85
2020	3,787,315	16.07
2019	3,607,127	15.28
2018	3,433,517	14.56

### **Economy**

With just 23 million people inhabiting this small island that's about the size of Maryland and Delaware combined, Taiwan has surprisingly developed into one of the world's largest global economies. Over the past two decades, Taiwan has transformed itself from a light industry manufacturing base to a global production center of high technology products such as semiconductors. According to the International Monetary Fund, Taiwan has a Gross Domestic Product (GDP) of US \$752 billion and a real GDP growth of 0.8 percent. In 2022, it was ranked as the world's 21st largest economy and the 6th largest economy in Asia.

These astonishing performances resulted from high demand for technological products globally. According to World Trade Organization (WTO), in 2022, Taiwan was the 17th largest exporter in the world that achieved US\$ 900 billion in trade. It had a per capita GDP of US \$32,625, which passed Korea's US \$32,254 in the same time period.

Culturally, Taiwan consumers have high regard for American agricultural and food products. Taiwan importers are price-sensitive, but they are also reliable partners that highly value western business concepts. Therefore, overall, U.S. agricultural exports to Taiwan are expected to increase in the foreseeable future.

Taiwan's economy is divided primarily among services and industry at 61.0 and 37.6 percent respectively, with the remaining 1.4 percent in agriculture. Although agriculture plays a small part in Taiwan's overall economy, domestic agricultural issues remain important to the local electorate.

Taiwan is a regional trade hub for much of Asia, with two cargo airlines, China Airlines and Eva Airways, and two global steamship line, Evergreen and Yang Ming. Due to land constraints, Taiwan will often use containers as storage at ports, and generally requires extra detention and demurrage days.

Overall, Taiwan's business climate remains positive, with rising wages and increasing family income set to drive consumption trends.

### **Advantages and Challenges to U.S. Agricultural Exports**

<b>Advantages</b>	<b>Challenges</b>
U.S. food products enjoy an excellent reputation among consumers.	Price competitiveness is a challenge for some U.S. food products.
The growing modern retail industry is looking for new imported food products.	Although the sixth-largest export market, Taiwan is often overlooked by U.S. suppliers eager to export to China.
Consumers are becoming more health conscious, and some are willing to pay a premium price for products with perceived health benefits.	U.S. exporters are sometimes reluctant to change product specifications to comply with Taiwan requirements and/or consumer preferences.
The popularity of U.S. holidays, culture and lifestyle leads to promotional events organized around these themes by restaurants and hotels throughout the year.	Many U.S. companies are unwilling to provide low volume, consolidated shipments of high-value products to importers or end users.
Consumers are brand-conscious, and the US is a leader in food brands that set trends.	Consumers maintain a preference for "fresh" food products over "frozen".
There is a wide variety of U.S. food products available to Taiwan consumers.	Competition from agricultural and food exporters from countries with an economic agreement with Taiwan is a growing challenge.
Growing numbers of fast food and casual dining restaurants provide easier access for U.S. exporters.	Taiwan's numerous food regulations and standards are not in line with U.S. or international standards.

## **II. Exporter Business Tips**

### **Market Entry Strategy**

Besides large exporting companies able to maintain a representative office in Taiwan, the appointment of an import agent is critical for most exporters. Importers prefer to see product samples whenever possible and will often place small initial shipments to test the market. Imported products must conform to local standards and labeling regulations. A local agent or distributor should be able to assist with obtaining the necessary certifications and permits.

Taiwan is a sophisticated consumer market in which customers closely follow global trends, particularly those in the US, South Korea, and Japan. Taiwan consumers are among the most well-traveled people in

the world. U.S. products are well represented in the market, as are products from across the region, especially China and other lower-cost producers. Taiwan is a good target market for high-quality, differentiated products and commodities.

Small-to-medium sized exporters should work with the appropriate U.S. State Regional Trade Group (SRTG) to take advantage of their resources for marketing and promotion support in Taiwan. The four SRTGs are non-profit trade development organizations that help U.S. food producers, processors, and exporters sell their products overseas. They are funded by USDA's Foreign Agricultural Service (FAS), individual state departments of agriculture, and private industry. The SRTGs provide export assistance to companies located in their geographic region through a variety of export programs and integrated marketing services. To learn more services available from the SRTGs, find the SRTG for your geographic area in the list below and visit the website. All of the below noted STRGs employ a representative in Taiwan who are able to provide strong market prospective and opportunities.

<b>State Reginal Groups</b>	<b>Website</b>	<b>States</b>
Food Export – Northeast	<a href="https://www.foodexport.org/about/food-export-northeast">https://www.foodexport.org/about/food-export-northeast</a>	Connecticut, Delaware, Maine, Massachusetts, New Hampshire, New Jersey, New York, Pennsylvania, Rhode Island, Vermont
Food Export – Midwest	<a href="https://www.foodexport.org/about/food-export-midwest">https://www.foodexport.org/about/food-export-midwest</a>	Illinois, Indiana, Iowa, Kansas, Michigan, Minnesota, Missouri, Nebraska, North Dakota, Ohio, South Dakota, Wisconsin
Southern U.S. Trade Association (SUSTA)	<a href="https://www.susta.org/">https://www.susta.org/</a>	Alabama, Arkansas, Florida, Georgia, Kentucky, Louisiana, Maryland, Mississippi, North Carolina, Oklahoma, South Carolina, Tennessee, Texas, Puerto Rico, Virginia, West Virginia
Western U.S. Agricultural Trade Association (WUSATA)	<a href="https://www.wusata.org/">https://www.wusata.org/</a>	Alaska, Arizona, American Samoa, California, Colorado, Guam, Hawaii, Idaho, Montana, Nevada, New Mexico, Oregon, Utah, Washington, Wyoming

The American Institute in Taiwan’s (de facto U.S. Embassy) Agricultural Trade Office (ATO) in Taipei strongly recommends U.S. exporters consider exhibiting in the Taipei International Food Show, which is the biggest food show in Taiwan that’s held annually in June. ATO Taipei organizes a USA Pavilion in this show every year, as well as a reception with U.S. food incorporated menu to help build new as well

as maintain existing business relationships with local importers, traders, wholesalers, and retailers. The show date in 2024 will be June 26 to 29.

The ATO Taipei also organizes a USA Pavilion at the annual Taipei Building Show in December to promote forestry products. The show is a great opportunity to meet local wood and lumber importers, architects, interior designers and other experts in the industry. The show date in 2024 will be December 12 to 15. U.S. companies interested in these shows may contact ATO Taipei for more details.

### **2024 Taiwan Trade Show Schedule**

<b>Show Name</b>	<b>Show Date</b>	<b>Products Featured</b>
2024 Taipei International Food Show	June 26-29	Food and beverages
2024 Pet Show	July 5-8	Pet food
2024 Taiwan International Coffee Show	November 15-18	Coffee
2024 Taipei Building Show	December 12-15	Forest products

### **III. Import Food Standards & Regulations and Import Procedures**

#### **Food Standards and Regulations**

Taiwan's Ministry of Health and Welfare (MOHW) is the central competent authority responsible for the management of food safety. Taiwan's Food and Drug Administration (TFDA) is modeled after the U.S. FDA and is an agency within MOHW. TFDA is responsible for the border inspection of food products. TFDA officials are increasingly involved in ensuring food labeling compliance.

Product labeling requirements are strictly enforced in Taiwan, and labels must be translated into Mandarin. For more information regarding Taiwan's labeling requirements and food standard, please contact our Agricultural Trade Office or see our latest Food and Agricultural Import Regulations and Standards (FAIRS) report:

[2022 Food and Agricultural Import Regulations and Standards \(FAIRS\) Report](#)

#### **Tariffs and Import Control**

The official website of Customs Administration, Ministry of Finance has detailed information on [customs laws and regulations](#). Article 71 of the Taiwan Customs Act allows authorities to raise or lower commodity tariffs within a range of 50 percent of the established tariff rate for a period not to exceed one year as a way to cope with special domestic or international economic situations or to adjust local supply. The duty on imports classified as a “staple commodity” may be adjusted up to 100 percent if the commodity experiences significant price fluctuations. Taiwan’s Customs Administration maintains a searchable [tariff database](#) for Taiwan’s tariff schedule, including import duties.

The following products are subject to a tariff-rate quota or subject to special safeguards (SSG) on imports: peanuts, oriental pears, garlic, betel nut, chicken, chicken variety meats, milk, some pork and pork variety meats, Azuki beans, rice, dried mushrooms, pomelos, persimmons, and dried daylily flowers. The trigger volume of each SSG protected product is updated in real-time on the Customs Administration website: [Special Safeguard Database](#) (Chinese only)

For trade data, please see the Bureau of Foreign Trade's website: [Bureau of Foreign Trade \(BOFT\)](#)

For information regarding import requirements and licensing, contact the following:

Taiwan Bureau of Foreign Trade

1 Hu-Kou Street, Taipei, Taiwan

Tel: (886-2) 2351-0271, Fax: (886-2) 2351-3603

Website: <https://www.trade.gov.tw/English/>

### **Bilateral and Multilateral Agreements**

Taiwan has concluded free trade agreements with Belize, El Salvador, Honduras, Guatemala, Panama, China, Singapore, Paraguay, Eswatini, Marshall Islands and New Zealand. Among these competitors, New Zealand's economic partnership agreement with tariff-free access for a wide variety of products, including dairy and fresh fruits, remains the most significant challenge to many U.S. exports.

On December 10, 2021, Nicaragua ended relations and related trade agreements with Taiwan. Taiwan was Nicaragua's biggest export market in Asia. Their main export products to Taiwan included frozen shrimps, beef, and coffee, and the total export sales reached US \$167 million in 2020. The number dropped to US \$126 in 2022, naturally resulting in more opportunities for U.S. commodities.

Representatives of the US and Taiwan signed a Trade and Investment Framework Agreement in 1994 to serve as the basis for consultations on trade and investment issues. Taiwan's accession to WTO in 2002 and the WTO Government Procurement Agreement in 2009 led to further dismantling of non-tariff barriers and a general lowering of the remaining tariffs. In 2022, the US-Taiwan Initiative on 21st Century Trade was initiated with rounds of negotiation. The first agreement, including chapters on customs administration, trade facilitation, good regulatory practices, services domestic regulation, anticorruption, and small and medium sized enterprises, was signed in June 2023. While these actions have enhanced U.S. opportunities in the Taiwan market, overall tariffs remain comparatively high on agricultural imports.

## **Changes in Sales and Marketing**

Taiwan has bounced back from the effects of the pandemic and inflation. With strong spending power, Taiwanese consumers are drawn to high-end products with rich history and interesting backstories, as well as unique and seasonal flavors. They are also attracted to products with added health benefits or represent ideologies such as environmentally friendly, free-trade, or low carbon footprint. Examples include sustainable seafood from Maine, nut milk with lutein, Christmas mulled wine, and high-quality Iberico pork.

For retail, processed food ingredients, and food service marketing tips, please see the latest relevant sectoral report:

[Retail Foods Taipei 2023](#)

[Food Processing Ingredients Taipei 2023](#)

[Food Service - Hotel restaurant Institutional-Taipei 2023](#)

## **Organic Foods Sector**

According to PwC Accounting, Rabobank Banking and Temasek Holdings, Taiwanese consumers are willing to spend more for healthier food choices. Taiwan has signed mutual organic recognition with Australia, Canada, Japan, New Zealand, and the US. Products from other countries can also be recognized as organic in the Taiwan market, but the certification process is more complicated.

The US – Taiwan Organic Equivalence came into effect on May 30, 2020. The arrangement applies to products certified in compliance with the terms of the U.S. Department of Agriculture National Organic Program organic standards or Taiwan organic regulations grown or produced in the United States or Taiwan; or have their final processing or packaging in the United States or Taiwan. This eliminates the need for exporters to apply for separate organic certifications, thus avoiding a double set of fees, inspections, and paperwork.

For regulations for managing and reviewing imported organic agricultural products, visit Taiwan's [Agriculture and Food Agency website](#).

## **Fish and Seafood Products**

Fish and seafood play a significant role in the Taiwan diet. According to Taiwan Ministry of Agriculture, in 2022, domestic fishery and seafood production reached US \$2.61 billion, and Taiwan remained a net seafood exporter. The top five seafood imports included shrimp, salmon, halibut, abalone, and scallop.

The US is not the top supplier of seafood to Taiwan, lagging many Asian countries such as Japan, China, and Thailand because of geographic location and transportation cost disadvantages. Taiwan's total seafood import was stagnant during the pandemic years but increased from US \$1.78 billion in 2021 to US \$2.14 billion in 2022. The value of fishery products imported from the US slightly decreased from US \$32.18 million in 2021 to US \$31.99 million in 2022

#### IV. Agricultural & Food Imports

##### Best Consumer Oriented Product Prospects

The growth of U.S. food and agricultural exports to Taiwan are mostly high-value, consumer-oriented products. While U.S. bulk commodity product exports are facing more competition from countries with lower costs, U.S. exports of consumer-oriented products, such as meat, poultry, and fresh fruits, continue to grow. Such products have expanded by a compound annual growth rate of six percent from 2017 to 2022.

##### Products Present in the Market with Good Sales Potential

Product Category	Imports from the United States in 2022 (US\$ million)	The U.S. Market Share (percent of the total import market)	Key Constraints over Market Development	Market Attractiveness for U.S. Exporters
Beef	\$786	54	The US does not have full market access for its beef products to Taiwan due to lingering BSE and ractopamine concerns.	Taiwan consumers have high regards for U.S. beef regarding quality and safety.
Fruit	\$199	26	Some New Zealand fruits enjoy duty-free access as a result of a free trade agreement signed with Taiwan in 2013.	Taiwan consumers have high regards for U.S. fruits
Poultry and egg	\$263	96	Special safeguards (SSG) raise the tariff from 20 percent to about 26.6 percent.	The US is one of the few countries certified to export poultry meat to Taiwan.
Dairy	\$130	12	New Zealand enjoys duty-free access as a result of a free trade agreement	Consumption of cheese products continues to grow.

			signed with Taiwan in 2013.	
Tree Nuts	\$82	40	Tree nuts are popular snacks in Taiwan. Applications in the bakery sector also help the growth of the tree nut market.	Taiwan consumers and industry have high regard for U.S. tree nuts regarding quality.
Pet food	\$50	18	The market has not yet developed origin awareness.	The number of pets is growing significantly.

Source: Trade Data Monitor

## V. Key Contacts and Future Information

Please contact FAS offices for questions and assistance.

*For Trade Policy/Market Access and General Agricultural Issues:*

### American Institute in Taiwan, AIT, Taipei

**Office Hours:** 8:00 AM – 5:00 PM

Telephone: (011-886-2)2162-2316

Fax: (011-886-2)2162-2238

Email-FAS: [agtaipei@usda.gov](mailto:agtaipei@usda.gov)

*For Market Development Assistance:*

### American Institute in Taiwan, ATO, Taipei

**Office Hours:** 8:00 AM – 5:00 PM

Telephone: (011-886-2)2162-2682

Fax: (011-886-2)2162-2520

Email-FAS: [atotaipei@usda.gov](mailto:atotaipei@usda.gov)

Export Market: \*Taiwan\*

Product	Calendar Years (Jan-Dec)					January - October Comparisons		
	2018	2019	2020	2021	2022	2022	2023	%Chg
Bulk Total.....	1,946.0	1,422.4	1,182.2	1,566.3	1,853.3	1,408.0	1,028.9	-26.9
Wheat.....	267.0	319.3	300.9	305.8	364.2	317.0	297.3	-6.2
Corn.....	603.0	232.0	177.4	416.8	269.1	248.2	204.6	-17.6
Corn.....	3.0	2.0	1.4	1.2	0.8	0.7	0.6	-15.7
Coarse Grains (excl. corn).....	30.0	38.9	35.0	37.3	42.6	35.4	22.6	-36.1
Rice.....	854.0	691.5	602.0	730.2	1,084.3	729.7	444.4	-39.1
Soybeans.....	1.0	1.0	0.3	0.5	0.2	0.2	0.0	-81.2
Oilseeds (excl. soybean).....	173.0	130.5	57.4	62.3	83.0	68.6	49.5	-27.9
Cotton.....	2.0	1.8	1.8	2.0	1.9	1.3	1.4	9.2
Pulses.....	9.0	3.4	3.0	7.1	3.3	3.3	6.7	100.6
Tobacco.....	2.0	2.1	3.0	3.2	3.8	3.4	1.8	-47.2
Other Bulk Commodities.....								
	310.0	352.1	350.2	392.5	402.3	342.4	290.3	-15.2
Intermediate Total.....	1.0	1.1	1.8	2.2	1.6	1.5	3.9	154.6
Milled Grains & Products.....	12.0	15.7	35.8	37.2	33.3	27.6	11.5	-58.2
Soybean Meal.....	0.0	0.0	0.0	0.0	0.0	0.0	0.0	-
Soybean Oil.....	9.0	7.4	7.2	6.6	7.5	6.4	5.4	-15.5
Vegetable Oils (excl. soybean).....	1.0	0.4	0.2	0.3	0.7	0.7	0.2	-68.4
Animal Fats.....	5.0	22.8	4.4	5.7	7.2	5.9	6.4	10.0
Live Animals.....	26.0	16.7	9.4	20.1	11.6	10.7	5.0	-53.7
Hides & Skins.....	53.0	63.0	64.9	72.2	66.1	56.6	47.9	-15.4
Hay.....	47.0	48.7	52.1	62.5	83.4	67.6	65.5	-3.2
Distillers Grains.....	60.0	61.6	62.3	59.0	62.8	51.3	48.5	-5.6
Other Feeds, Meals & Fodders.....	0.0	0.1	0.8	0.1	0.3	0.2	1.1	387.0
Ethanol (non-planting).....	6.0	8.7	4.7	11.2	12.2	11.2	8.6	-22.5
Planting Seeds.....	8.0	7.0	6.5	9.6	9.6	7.9	10.3	29.6
Sugar, Sweeteners, Bev. Bases..	41.0	44.3	39.8	43.3	57.5	51.3	33.3	-35.1
Dextrins, Peptones, & Proteins.....	24.0	36.1	38.7	45.6	27.8	24.6	25.6	4.1
Essential Oils.....	18.0	18.5	21.9	16.7	20.7	18.8	17.0	-9.6
Other Intermediate Products.....								
	1,708.0	1,798.5	1,728.0	1,867.6	2,042.0	1,732.7	1,685.3	-2.7
Consumer Oriented Total.....	552.0	568.4	551.6	661.8	747.7	652.5	539.5	-17.3
Beef & Beef Products.....	45.0	40.4	53.9	16.0	13.1	9.3	50.0	434.9
Pork & Pork Products.....	189.0	186.6	222.9	164.7	285.0	248.6	298.9	20.3
Poultry Meat & Prods. (excl. eggs)	6.0	7.3	4.0	4.0	4.3	3.5	3.5	-1.4
Meat Products NESOI.....	4.0	4.5	3.3	2.4	2.2	2.2	2.6	22.6
Eggs & Products.....	93.0	109.4	121.2	137.6	141.5	124.3	100.0	-19.6
Dairy Products.....	199.0	252.3	195.3	206.4	188.2	156.4	180.1	15.2
Fresh Fruit.....	26.0	29.3	26.2	34.2	35.8	30.6	22.6	-26.1
Processed Fruit.....	80.0	70.3	65.6	58.5	46.3	43.3	37.4	-13.6
Fresh Vegetables.....	74.0	75.6	75.7	71.4	80.1	65.0	73.4	12.9
Processed Vegetables.....	8.0	8.4	9.9	9.4	8.5	7.0	5.7	-18.1
Fruit & Vegetable Juices.....	85.0	90.0	67.2	77.5	66.5	48.9	43.3	-11.4
Tree Nuts.....	2.0	1.9	1.5	1.6	1.6	1.0	0.8	-22.5
Confectionery.....	29.0	30.7	25.5	31.4	26.1	22.0	20.8	-5.1
Chocolate & Cocoa Products.....	19.0	19.8	17.8	20.5	19.9	16.4	15.3	-6.3
Bakery Goods, Cereals, & Pasta...	145.0	139.5	131.9	194.6	186.5	147.5	135.9	-7.9
Food Preparations.....	15.0	15.6	17.1	17.8	17.6	14.3	17.3	20.6
Condiments & Sauces.....	64.0	79.3	80.9	83.5	97.6	78.1	74.8	-4.2
Non-Alcoholic Bev. (excl. juice)....	9.0	12.4	6.5	3.7	3.0	1.9	2.6	39.9
Beer.....	12.0	10.9	12.2	17.8	17.1	14.4	13.6	-5.0
Wine & Related Products.....	7.0	4.4	3.6	6.6	6.4	5.4	3.0	-44.0
Distilled Spirits.....	0.0	0.1	0.0	0.1	0.2	0.2	0.2	-24.7
Nursery Products & Cut Flowers..	38.0	35.6	28.4	37.8	36.8	31.6	34.5	9.2
Dog & Cat Food.....	8.0	5.7	6.0	8.2	9.9	8.5	9.2	9.1
Other Consumer Oriented.....								
	121.0	105.6	75.0	72.5	62.1	50.7	53.1	4.8
Agricultural Related Products.....	0.0	0.0	0.0	0.0	0.1	0.1	0.0	-
Biodiesel & Blends > B30.....	62.0	43.6	31.0	34.7	27.7	24.6	21.2	-14.1
Forest Products.....	58.0	62.0	44.0	37.8	34.3	25.9	31.9	23.2
Seafood Products.....								
	3,964.0	3,573.0	3,260.5	3,826.4	4,297.7	3,483.1	3,004.4	-13.7
Agricultural Products.....	4,084.0	3,678.7	3,335.4	3,898.9	4,359.7	3,533.8	3,057.5	-13.5
Agricultural & Related Products.....								

**Attachments:**

No Attachments